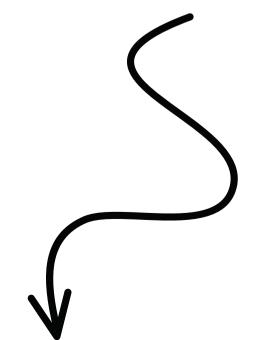


# We help winners win more.

A Modern Thought Leadership Branding Agency



# Who We Help

PressCo helps top professionals, startups, and SMEs build their Thought Leadership brand.

Your primary focus is —and should be— excelling at what you're doing.

But there's a problem. While you're busy being the best, you are missing out on high-profile business deals, authoritative brand perception, speaking engagements, online revenue, and a trusted audience base because you don't have the time or expertise to build your online Thought Leadership brand.

That's where we come in.

You focus on doing what you do best - winning.

We leverage your thoughts to help you win more by extracting, sharing, and amplifying your stories, unique insights, brand voice, and timeless lessons.

# Why Content Leverage

In the age of Content Economy, building a trusted Thought Leadership brand is priceless.

Content is one of the best arbitrage top professionals & companies can leverage to position themselves as trusted voices in their niches.

A perception of a brand is directly influenced by the content that a brand puts out there.

The smarter, more evidence-backed and authoritative the content, the higher a brand's perception.

But highly qualified professionals & teams often lack the time and skills to build their Thought Leadership brand.

PressCo exists to help build your brand online through authentic and authoritative, high-value content.

# What Is Thought Leadership Content

- Opinionated
- Authoritative
- Value-adding
- Clear "why"
- Educational
- Evergreen

# What Most Brands Post on Social Media

- Updates focused
- Repurposing
- Chasing virality memes, jokes, etc.
- Unclear "why"
- Lifestyle-based
- Short-tail

# Why Become A Thought Leader

- **1. High-Value Business Clients** The higher your brand's recognition in a certain niche, the higher you are able to charge. A Thought Leader brand on average charges 3-5X more for the same services compared to someone without a following.
- **2. Speaking & Training Income** As a Thought Leader, you are invited to give in-house corporate and government trainings, as well as keynote addresses at larger summits and exclusive events. You are able to charge a premium for your time.
- 3. Direct Online Revenue Through MasterClasses, Online Programs, and Newsletter Sponsorships.

# QUICK STATS

BY EDELMAN-LINKEDIN THOUGHT LEADERSHIP IMPACT STUDY '23

#### 86% OF PEOPLE

follow at least 1 Thought Leader

#### 89% OF DECISION-MAKERS BELIEVE

that Thought Leadership content enhances their perceptions of an organization

### 61% OF DECISION-MAKERS ARE WILLING TO

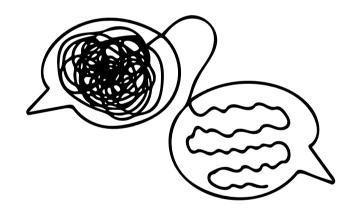
pay a premium to work with individuals & organisations that put out Thought Leadership content

### 63% OF THOUGHT LEADERSHIP CONTENT CREATORS

reported challenges in consistently producing high-quality content that demonstrates their unique insights and perspectives

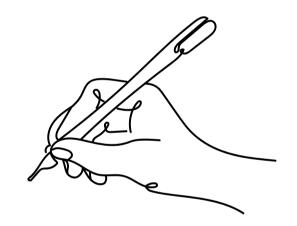
# Your Mini Publishing House

## **Capture**



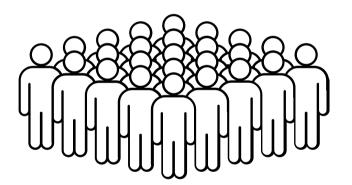
Your stories, lessons, & insights captured through interviews & our curated process that begins to shape your narrative.

## **Translate**



Content is translated into text & video posts for social platforms by dedicated content & copywriting experts.

### Grow



Your strategy is fully customized to ensure your voice resonates authentically & establishes you as a Thought Leader in your niche.

## **Brands We've Worked With**















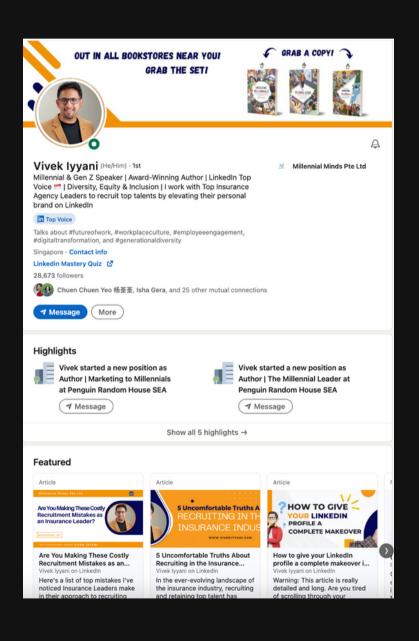


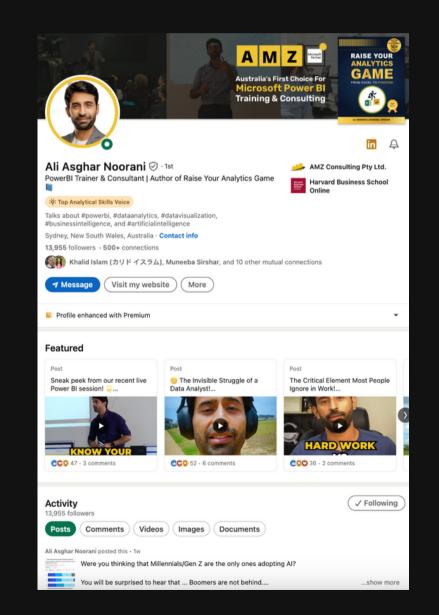


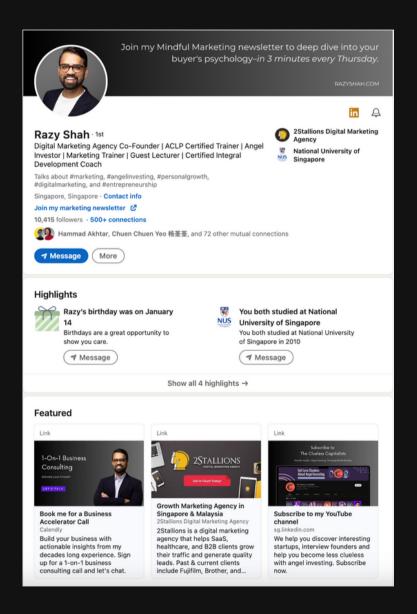


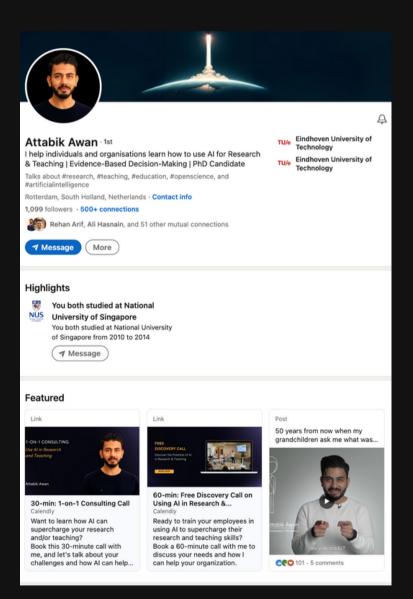


# Personal Brands We've Worked With









# **Choose What Works For You**

Our tiers are designed to meet you exactly where you are in your Thought Leadership branding journey. Whether you're just beginning to realize the power of content creation or your full exec team is ready to scale up your empire and dominate an entire corner of the internet, we've got you covered. Minimum 4-month contract is required so we can deliver the best ROI.

### **BUILD**

\$990 per month

- Dedicated Content Strategist
- Brand Voice & Content Strategy
   Development
- Monthly Content Interviews
- 16-20 LinkedIn TL Posts
- Monthly Thought Leadership
   Coaching Call

## **SCALE**

\$1,990 per month

- Everything in the **BUILD** tier, plus:
- Speaking Coaching Calls to record impactful video content
- Repurposing of the TL Posts into short-form videos for Instagram, YouTube, & TikTok

## **CONQUER**

\$4,990 per month

- Everything in the **SCALE** tier, plus:
- Lead Magnet to build Email List
- Weekly Newsletter to your audience
- Digital Marketing service to accelerate growth

# YOUR JOURNEY WITH US

# BUILD & SCALE TIERS

#### WEEK 1 & 2

 Ideation Sessions with PressCo. to flesh out niche, positioning, and Thought Leadership brand

#### **WEEK 3 & 4**

 2 Content Interviews, Custom GPT Builder, and first set of Thought Leadership posts for review, aligning brand's voice, and setting up posting calendar

#### **EVERY 4 WEEKS**

- 1 Content Interview Session
- 16-20 Thought Leadership Posts
- 1 Thought Leadership Coaching Call
- 1 Video Speaking Coaching Call (Scale Tier)
- 16-20 Posts edited and converted into short-form videos for you (Scale Tier)

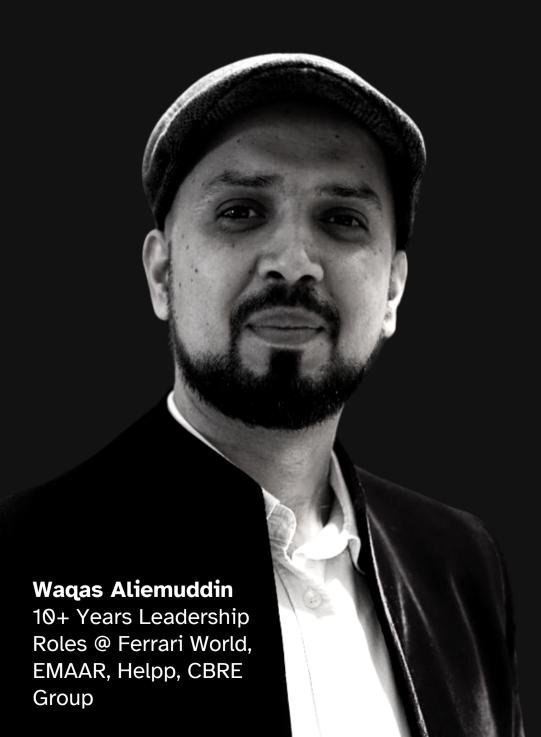
# WAQAS + WAQAS THE NUS DUO

#### **A Note From Our Founders**

We first started hanging out together at the National University of Singapore almost a decade ago. Graduating in 2013 & 14, we embarked on our individual journeys working in Singapore, Australia, UAE, and Pakistan.

We both experienced how the rise of Content Economy has been transformative for players in every industry. We believe Thought Leadership is the single biggest arbitrage for individuals & brands today.

We started PressCo. to power the revolution of Personal Branding, Storytelling, & Content Creation as a medium of authentic expression and growth.





# Get in touch

Email: waqas@thepress.company

WhatsApp: +61 424 853211